



Regional Sales Director

20th January 2022

Regional Sales Director

Location: London, Office Based

Closing Date: 18th February 2022

Holmes Education Group is looking for a dynamic Regional Sales Director to lead our rapidly growing student recruitment operation.

Managing an in-market team of Regional Managers, you will be tasked with achieving ambitious recruitment targets via a network of student recruitment agents. In this newly created role, you will have a wide scope to run the team the way you see fit.

This is very much a hands-on role. You will be involved with agents and students on a daily basis, working alongside your Regional Managers. You should have a minimum of three years' experience in a major recruitment market.

Skills and Attributes

- **A Natural Salesperson:** You will be selling on a daily basis and must love chasing down ambitious sales targets.
- **Organised and Meticulous:** You will need to use the technology available to stay on top of your pipeline.
- **Leadership Skills:** The ongoing motivation and development of your team is a key aspect of this role.
- **Industry Knowledge:** You should possess in-depth knowledge of your markets, as well as UKVI policies and practices.
- **Service Oriented:** You respond quickly and accurately to a range of enquiries from colleagues and customers alike.

The role is based full-time in our Central London office. Home/remote working is not available with this position.

About Holmes

Holmes Education Group is a private education provider, with operations in Australia, the UK, Ireland, the US, Canada, and China. Holmes currently has embedded college partnerships with 5 UK universities, most recently adding the University of Chichester to our

Holmes Education Group
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portfolio, to complement the University of Creative Arts, the University of Bedfordshire, St Mary's University Twickenham, and the University of Worcester.

Further Information and How to Apply

For an informal conversation about the role, please contact:

John Phillips, Director – Partnerships: ukhr@holmeseducation.group

To apply, please submit a covering letter and CV (including details of your current salary) to the above email address. Applications should be received by Friday **18th February 2022**